HELENA AREA HABITAT FOR HUMANITY

AUDITED FINANCIAL STATEMENTS

June 30, 2024 and 2023



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ACCOUNTING AUDIT TAX EMPLOYEE BENEFITS SPECIALIZED SERVICES

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Management Helena Area Habitat for Humanity Helena, MT

Opinion

We have audited the accompanying financial statements of Helena Area Habitat for Humanity (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Helena Area Habitat for Humanity as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*. Our responsibilities under those standards are further described under the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Helena Area Habitat for Humanity and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Helena Area Habitat for Humanity's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

3060 Cabernet Dr. Suite 2 / Helena, MT 59601

To the Board of Directors and Management Helena Area Habitat for Humanity

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risk of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to the known risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Helena Area Habitat for Humanity's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Helena Area Habitat for Humanity's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2024, on our consideration of Helena Area Habitat for Humanity's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal controls over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Helena Area Habitat for Humanity's internal control over financial reporting or on compliance. The report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Helena Area Habitat for Humanity's internal control over financial reporting and compliance.

Junkermier, Clark, Campanella, Stevens, P.C.

Great Falls, Montana October 11, 2024



HELENA AREA HABITAT FOR HUMANITY STATEMENTS OF FINANCIAL POSITION

	June 30			
	2024	2023		
ASSETS CURRENT ASSETS				
	\$ 565,124	\$ 228 250		
Cash and cash equivalents Reserved cash	\$ 565,124 310,086	\$ 338,359 361		
Grants receivable	67,300	589,168		
	8,495	389,108 8,170		
Mortgages receivable, current portion				
Promises to give, current portion	6,477	5,250		
Other receivable	13,819	29,332		
Allowance for credit loss	(1,757)	-		
	12,062	29,332		
Donated inventory	56,581	45,981		
Purchased inventory	2,028	834		
Prepaid expenses	3,056	6,111		
Homes under construction inventory	2,450,413	3,081,124		
Total current assets	3,481,622	4,104,690		
PROPERTY AND EQUIPMENT				
Construction in progress	93,000	93,000		
Buildings and improvements	2,744,237	3,049,113		
Vehicles	225,684	223,083		
Furniture and fixtures	76,634	76,255		
	3,139,555	3,441,451		
Less accumulated depreciation	(347,818)	(253,384)		
Total property and equipment	2,791,737	3,188,067		
OTHER ASSETS	0 176	2 505		
Promises to give, net of current portion and discount	8,426	2,595		
Land held for home construction	720,395	134,276		
Right-of use asset, operating leases	169,029	-		
Mortgages receivable, net current portion	153,202	161,300		
Unamortized mortgage discount	(77,505)	(81,873)		
Allowance for credit loss	(33,638)	-		
	(80,000)			
	42,059	79,427		
Total other assets	939,909	216,298		
Total assets	<u>\$ 7,213,268</u>	<u>\$ 7,509,055</u>		

HELENA AREA HABITAT FOR HUMANITY STATEMENTS OF FINANCIAL POSITION

	June 30				
	2024	2023			
LIABILITIES CUDDENT LIADULTUES					
CURRENT LIABILITIES Accounts payable	\$ 87,924	\$ 120,317			
Accrued compensated absences	\$ 87,924 29,648				
Accrued expenses	23,382				
Funds held in trust	191,140				
Lines of credit	1,395,203				
Deferred income	129,000				
Short-term lease liability, operating leases	31,358				
Notes payable, current portion	55,517				
Total current liabilities	1,943,172	2,828,910			
LONG-TERM LIABILITIES					
Long-term lease liability, operating leases	137,252				
Notes payable, net of current portions and loan fee amortization	2,105,207	2,421,623			
Total long-term liabilities	2,242,459	2,421,623			
Total liabilities	4,185,631	5,250,533			
Total habilities	4,185,051				
NET ASSETS					
Without donor restrictions:					
Undesignated - available for general activities	3,021,501	2,228,968			
With donor restrictions	6,136				
Total net assets	3,027,637	2,258,522			
Total liabilities and net assets	<u>\$ 7,213,268</u>	\$ 7,509,055			

HELENA AREA HABITAT FOR HUMANITY STATEMENTS OF ACTIVITIES

	Year Ended June 30, 2024						
		Without Donor estrictions	With Donor Restrictions	Total			
REVENUE AND SUPPORT							
Contributions of nonfinancial assets							
ReStore sales	\$	483,659	\$ -	\$ 483,659			
Other nonfinancial assets		36,236		36,236			
		519,895	-	519,895			
Contributions		828,806	-	828,806			
Grant revenue		370,700	788,620	1,159,320			
Critical home repair income		43,964	-	43,964			
Mortgage discount amortization		4,368	-	4,368			
Home sales		1,335,050	-	1,335,050			
Rent		14,685	-	14,685			
Gain on disposal of assets		247,578	-	247,578			
Miscellaneous		473,726	-	473,726			
Net assets released from restrictions:							
Satisfaction of grant restrictions		793,502	(793,502)	-			
Pledges Written Off		3,333	(3,333)	-			
Pledges paid		15,203	(15,203)				
Total revenue and support		4,650,810	(23,418)	4,627,392			
EXPENSES							
Program expenses:							
ReStore		583,695	-	583,695			
Construction and partner family costs Supporting services:		2,886,737	-	2,886,737			
Fundraising		144,466		144,466			
Management and general		206,337	-	206,337			
Wanagement and general		200,337		200,337_			
Total expenses		3,821,235		3,821,235			
CHANGE IN NET ASSETS		829,575	(23,418)	806,157			
Net assets, beginning of year		2,228,968	29,554	2,258,522			
Prior period adjustment		(37,042)		(37,042)			
Net assets, beginning of year		2,191,926	29,554	2,221,480			
NET ASSETS, END OF YEAR	\$	3,021,501	\$ 6,136	\$ 3,027,637			

HELENA AREA HABITAT FOR HUMANITY STATEMENTS OF ACTIVITIES

	Year Ended June 30, 2023							
	Wit Do Resti	With Do Restricti	onor	Total				
REVENUE AND SUPPORT								
Contributions of nonfinancial assets								
ReStore sales	\$ 3	375,824	\$	- \$	375,824			
Other nonfinancial assets		56,696		-	56,696			
	2	432,520		-	432,520			
Contributions	(671,232	5.	,000	676,232			
Grant revenue		377,690	104.	,935	482,625			
Critical home repair income		48,504		-	48,504			
Mortgage discount amortization		4,368		-	4,368			
Home sales	1,5	502,732		-	1,502,732			
Rent		19,934		-	19,934			
Gain on disposal of assets	1	193,394		-	193,394			
Miscellaneous	1	144,035		-	144,035			
Recapture of second mortgages		50,473		-	50,473			
Net assets released from restrictions:								
Satisfaction of grant restrictions	1	107,529	(107,	,529)	-			
Pledges written off		6,497	(6,	,497)	-			
Pledges paid		7,369	(7,	,369)				
Total revenue and support	3,5	566,277	(11,	,460)	3,554,817			
EXPENSES								
Program expenses:								
ReStore	2	499,963		-	499,963			
Construction and partner family costs	2,3	394,709		-	2,394,709			
Supporting services:	-	175 102			175 102			
Fundraising		175,103		-	175,103 346,422			
Management and general		346,422			540,422			
Total expenses	3,4	416,197			3,416,197			
CHANGE IN NET ASSETS	1	150,080	(11,	,460)	138,620			
Net assets, beginning of year	2,0	078,888	41,	,014	2,119,902			
NET ASSETS, END OF YEAR	<u>\$ 2,2</u>	228,968	<u>\$ 29</u>	<u>,554</u> §	2,258,522			

HELENA AREA HABITAT FOR HUMANITY STATEMENT OF FUNCTIONAL EXPENSES Year ended June 30, 2024

	PRO	OGRAM SERV	ICES	SUI			
	ReStore	Construction and Partner Family Costs	Program Services Total	Fundraising	Management and General	Support Services Total	Total
Salaries	\$ 207,977	\$ 702,383	\$ 910,360	\$ 60,330	\$ 65,889	\$ 126,219	\$ 1,036,579
Payroll taxes and related benefits	48,736	167,129	215,865	10,687	9,272	19,959	235,824
Advertising costs	6,387	9,463	15,850	11,098	627	11,725	27,575
Bad debt	-	-	-	3,333	-	3,333	3,333
Bank fees/credit card service fees	11,744	-	11,744	10	2,172	2,182	13,926
Campaign	-	-	-	42,492	-	42,492	42,492
Cost of homes sold	-	1,699,364	1,699,364	-	-	-	1,699,364
Depreciation	68,857	17,704	86,561	-	9,503	9,503	96,064
Home repairs	-	19,210	19,210	-	-	-	19,210
In-kind labor and services	261	4,168	4,429	-	-	-	4,429
Insurance	15,826	22,255	38,081	-	-	-	38,081
Interest	94,729	193	94,922	-	9,196	9,196	104,118
Lease	-	28,684	28,684	878	9,899	10,777	39,461
Maintenance	12,675	3,182	15,857	-	-	-	15,857
Miscellaneous	1,099	29,057	30,156	173	1,176	1,349	31,505
Organizational dues	-	5,000	5,000	-	5,000	5,000	10,000
Professional fees	-	153,356	153,356	-	45,500	45,500	198,856
Supplies	35,328	48,847	84,175	523	5,610	6,133	90,308
Taxes and licenses	3,966	200	4,166	-	6,099	6,099	10,265
Telephone	3,185	11,530	14,715	248	1,570	1,818	16,533
Travel and training	4,939	30,513	35,452	1,443	3,179	4,622	40,074
Utilities	15,072	2,167	17,239	-	9,531	9,531	26,770
Vehicle	3,061	15,292	18,353	-	2,258	2,258	20,611
Indirect cost allocation	49,853	(82,960)	(33,107)	13,251	19,856	33,107	
Total expenses	\$ 583,695	<u>\$ 2,886,737</u>	\$ 3,470,432	\$ 144,466	\$ 206,337	\$ 350,803	\$ 3,821,235

HELENA AREA HABITAT FOR HUMANITY STATEMENT OF FUNCTIONAL EXPENSES Year ended June 30, 2023

	PROGRAM SERVICES					SUPPORT SERVICES							
		ReStore	ar	onstruction nd Partner amily Costs		Program Services Total]	Fundraising		anagement nd General		Support Services Total	 Total
Salaries	\$	188,244	\$	509,547	\$	697,791	\$	86,664	\$	93,345	\$	180,009	\$ 877,800
Payroll taxes and related benefits		44,112		96,001		140,113		21,671		13,766		35,437	175,550
Advertising costs		4,373		15,400		19,773		1,347		13,999		15,346	35,119
Bad debt		-		2,095		2,095		6,497		-		6,497	8,592
Bank fees/credit card service fees		9,372		2		9,374		-		3,254		3,254	12,628
Campaign		-		-		-		35,781		-		35,781	35,781
Cost of homes sold		-		1,503,139		1,503,139		-		50,694		50,694	1,553,833
Depreciation		59,888		18,855		78,743		-		13,498		13,498	92,241
In-kind labor and services		43		45,107		45,150		-		76		76	45,226
Insurance		21,619		22,263		43,882		-		1,712		1,712	45,594
Interest		89,729		485		90,214		-		27,435		27,435	117,649
Lease		-		22,852		22,852		1,755		15,511		17,266	40,118
Maintenance		4,005		1,436		5,441		-		24,026		24,026	29,467
Miscellaneous		1,602		26,309		27,911		927		2,415		3,342	31,253
Professional fees		-		77,705		77,705		-		29,900		29,900	107,605
Supplies		16,647		71,833		88,480		4,409		9,564		13,973	102,453
Taxes and licenses		-		14,351		14,351		-		6,391		6,391	20,742
Telephone		2,485		8,815		11,300		407		1,344		1,751	13,051
Travel and training		2,355		17,194		19,549		508		2,469		2,977	22,526
Utilities		13,260		4,847		18,107		-		7,645		7,645	25,752
Vehicle		2,466		16,908		19,374		-		3,843		3,843	23,217
Indirect cost allocation		39,763		(80,435)	_	(40,672)		15,137		25,535		40,672	
Total expenses	\$	499,963	\$	2,394,709	\$	2,894,672	\$	175,103	\$	346,422	\$	521,525	\$ 3,416,197

HELENA AREA HABITAT FOR HUMANITY STATEMENTS OF CASH FLOWS

CASH FROM OPERATING ACTIVITIES 2024 2023 Change in net assets Adjustments to reconcile change in net assets to net cash from operating activities: \$ 806,157 \$ 138,620 Depreciation and amortization 96,064 92,241 Amortization of right of use asset: operating 7,297 - Donated inventory received (non-cash) (10,600) (11,470) Grain receivable (24,7578) (193,394) Mortgage discount amortization (4,368) (4,368) (Increase) decrease in: (1,058) 13,645 Other receivable (7,270) (24,737) Purchased inventory (1,124,756) (24,737) Purchased inventory (1,24,756) (1,24,756) Allowance for credit loss (3,641) - Accurate compensated absences 5,732 3,239 Accurate expenses 7,930 (18,247) Funds held in trust 19,1,140 - Parchase of property and equipment (7,716) - Net cash provided (used) by operating activities (7,716) - Casel Isobiality - (13,883) (2,402,919) Proceeds from inde of credit (292,799) (1,424,756) Proceeds from note orecivable - -			ed .	June 30			
Change in net assets \$ 806,157 \$ 138,620 Adjustments to reconcile change in net assets to net cash from operating activities: 96,064 92,241 Depreciation and amortization 96,064 92,241 Amortization of right of use asset - operating 7,297 - Donated inventory received (non-cash) (10,600) (11,470) Mortgage discount amortization (4,368) (4,368) (Increase) decrease in: (7,058) 13,645 Other receivable 521,868 (542,331) Promises to give (7,058) 13,645 Other receivable (1,24,757) (11,24,756) Land held for home construction (586,119) (11,42,76) Allowance for crofil (os (3,340) - Increase (decrease) in: (3,3404) - Accreat compensated absences 5,732 3,232 Accreat compensated absences 5,732 3,239 Accreat compensated absences 7,930 (18,241) Purchase of property and equipment - (555,840) (1,71,000)				cui			
Adjustments to reconcile change in net assets to net cash from operating activities: 96,064 92,241 Amortization of right of use asset - operating 7,297 - Domated inventory received (non-cash) (10,600) (11,470) Gain on disposal of assets (247,578) (193,394) Mortgage discount amortization (4,368) (4,368) (Increase) decrease in: (7,058) 13,465 Other receivable 17,270 (247,373) Preside expenses 630,711 (1,194) 2,287 Prepaid expenses 630,711 (1,247,56) (1,11) Home construction in process 630,711 (1,247,56) (1,34,276) Allowance for credit loss (3,233) 21,619 (3,243) - Accrued compensated absences 5,732 3,329 - (18,224,15) Deferred income (371,000) 500,000 - - (18,82,412) Prods held in trust 191,140 : - (56,194) - Excrow accounts liability - (55,194) (1,248,412) - Proceeds from inotes receivable 7,716)	CASH FROM OPERATING ACTIVITIES						
activities: activities: activities: based of assets: based of assets: based of assets: constructory received (non-cash) constructory (24,7578) constructory (24,7578) constructory (24,7578) construction in process construction (586,119) construction in process construction in process construction in process construction (586,119) construction in process construction (586,119) construction in process construction (586,119) construction in process construction (586,119) construction (124,2766) Land held for home construction construction (586,119) construction (586,119) construction (586,119) construction (124,2766) Land held for home construction construction (586,119) constructory (134,2766) Land held for home construction construction (586,119) constructory (134,2766) construction (586,119) constructory (134,2766) construction (586,119) constructory (134,2766) construction (586,119) constructory (134,2766) constructory (Change in net assets	\$	806,157	\$	138,620		
Amortization of right of use asset - operating 7,297 - Donated inventory received (non-cash) (10,000) (11,470) Gain on disposal of assets (247,578) (193,394) Mortgage discount amortization (4,368) (4,368) (Increase) decrease in: 521,868 (542,331) Promises to give 7,058) 13,645 Other receivable 17,270 (24,737) Purchased inventory (1,194) 2,387 Prepaid expenses 630,711 (1,224,756) Iand held for home construction (586,119) (134,276) Allowance for credit loss (3,404) - Accound penpensated absences 7,733 3,232 Accrued expenses 7,930 (18,254) Funds held in trust 191,140 - Excrow accounts liability - (1,716) - Vect cash provided (used) by operating activities 1,015,794 (1,388,412) CASH FROM INVESTING ACTIVITIES 101,743,941 (103,883) (2,402,919) Proceeds from dispoal of property and equipment <td></td> <td></td> <td></td> <td></td> <td></td>							
Donated inventory received (non-cash) (10,000) (11,470) Gain on disposal of assets (247,578) (193,394) Mortgage discount amortization (4,368) (14,780) Grants receivable 521,868 (542,331) Promises to give (7,058) 13,645 Other receivable 17,270 (24,737) Purchased inventory (1,194) 2,387 Prepaid expenses (30,55) (61,11) Home construction in process (30,711 (1,224,756) Land held for home construction (586,119) (13,4276) Allowance for credit loss (3,404) - Increase (decrease) in: - - Accounts payable (32,293) 21,619 Accrued compensated absences 5,732 3,329 Accrued construction in trust 191,140 - Excrow accounts liability - (556) Deferred income (371,000) 500,000 Lease liability - operating lease (1,716) - Net cash provided (used) by operating activities	Depreciation and amortization		96,064		92,241		
Gain on disposal of assets (247,578) (193,394) Mortgage discount amortization (4,368) (4,368) (Increase) decrease in: 521,868 (542,331) Promises to give (7,058) 13,645 Other receivable 17,270 (24,737) Purchased inventory (1,194) 2,887 Prepaid expenses 30,055 (6,111) Home construction (586,119) (134,276) Allowance for credit loss (3,404) - Accounts payable (32,393) 21,619 Accured compensated absences 5,732 3,329 Accured expenses 7,930 (18,254) Punds held in trust 191,140 - Escrow accounts liability 07,000 - Net cash provided (used) by operating activities 1,015,794 (1,388,412) Purchase of property and equipment (61,900 650,409 Proceeds from disposal of property and equipment 651,950 650,409 Proceeds from line of credit (292,799) 701,429 Principial paymen	Amortization of right of use asset - operating		7,297		-		
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		\$	103.902	\$	117.090		
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1. SIGNIFICANT ACCOUNTING PRINCIPLES AND POLICIES

Nature of Organization:

Helena Area Habitat for Humanity (a nonprofit organization) was incorporated in 1992. Habitat is an affiliate of Habitat for Humanity International, Inc. (Habitat International). Habitat is committed to construction and renovation of quality, simple, and decent homes in partnership with income challenged families in the greater Helena community. In addition to home construction, Habitat also operates the Repair and Preservation program as part of its broader community development strategy, the Neighborhood Revitalization Initiative. The Repair and Preservation program helps revitalize the appearance of neighborhoods, strengthen community connections while preserving the affordable housing stock in the Helena area. It is available to qualifying homeowners as funding is available.

Habitat operates a thrift store called ReStore to aid in supporting its mission. The ReStore collects donated items that can be used to repair and furnish a home. The donations are inspected and prepared for sale in the store. Items that don't meet the standards for being sold in the store are recycled. A small portion of the stores inventory is purchased. Sales from the ReStore are a significant part of Habitat's operations.

Basis of Accounting and Presentation:

The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America (GAAP), as codified by the Financial Accounting Standards Board.

Accounting Estimates:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Cash and Cash Equivalents:

For the purpose of the cash flow statement, management generally considers all checking and investment cash accounts with an original maturity of three months or less to be cash equivalents.

Cash and cash equivalents are deposited at one financial institution and are potentially exposed to concentrations of custodial risk. Habitat's bank accounts are subject to \$250,000 coverage by the Federal Deposit Insurance Corporation (FDIC). From time to time, certain accounts that are subject to the limited FDIC limits may exceed their insured limits.

Reserved Cash:

Habitat services the mortgages on three homes it built or renovated. Included in reserved cash are amounts received from homeowners for insurance and property taxes (escrow funds). Escrow funds reserved cash at June 30, 2024 and 2023, was \$554 and \$1,038, respectively. Currently no new homes are accepted into this program.

1. SIGNIFICANT ACCOUNTING PRINCIPLES AND POLICIES (Continued)

Reserved Cash (Continued):

Habitat constructs homes using funds obtained through the USDA Homeownership Direct Loan Program (Section 502). These funds are required to be held in a trust account on behalf of the partner families that build their home through this program. The use of these funds are restricted for direct construction costs by the program. Partner families are required to approve all expenses. Funds held in this trust account at June 30, 2024 and 2023 were \$191,140 and \$0, respectively.

Habitat received donations to update the parking lot at the ReStore. The project had not been started as of June 30, 2024. Funds reserved for the ReStore parking lot at June 30, 2024 and 2023 were \$120,048 and \$0, respectively.

Accounts Receivable:

Accounts receivable are stated at unpaid balances. For the year ended June 30, 2023 management considers receivables to be fully collectible, and no allowance for uncollectible receivables has been recorded. For the year ended June 30, 2024 management implemented ASU No. 2016-13 and assessed the allowance for credit loss by transaction. Bad debt expense for the years ended June 30, 2024 and 2023 were \$0 and \$2,095 respectively.

Fair Value of Financial Instruments:

Habitat determines the fair value of its financial instruments in accordance with GAAP, which requires that valuation techniques to maximize the use of observable inputs and minimize the use of unobservable inputs. GAAP also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels:

Level 1: Quoted prices in active markets for identical assets or liabilities;

- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities;
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Habitat's policy for determining the timing of significant transfers between levels is at the end of the reporting period. No such transfers occurred in the years ended June 30, 2024 and 2023.

Habitat's financial instruments include mortgages receivable. The valuation methodology for these instruments is more fully described in Note 12.

Mortgage Receivables and Related Discount:

In pursuit of its mission, Habitat finances homes constructed under its program for partner families, with the homes securing the mortgages. In accordance with GAAP, these interest-free mortgages are discounted using a rate set annually by Habitat International. Each year, a portion of the outstanding mortgage discount is amortized and recognized as revenue.

1. SIGNIFICANT ACCOUNTING PRINCIPLES AND POLICIES (Continued)

Mortgage Receivables and Related Discount (Continued):

Habitat follows policies and procedures that are consistent with those of Habitat International to work with partner families who are past due on their payment obligations. These include late payment notices with information regarding credit counseling and the potential of foreclosure, imposition of late fees, and entering into alternative payment arrangements. As of June 30, 2023 Habitat considered its self to be a secured creditor and did not consider it necessary to provide an allowance for uncollectible balances. As of June 30, 2024, after adopting ASU No. 2016-13, an allowance for credit loss based on discounted cash flows is used.

Property and Equipment:

Habitat records purchased property and equipment at cost. Donated property and equipment is recorded at fair value on the date received. Depreciation expense for the years ended June 30, 2024 and 2023, was \$96,064 and \$92,241, respectively. Depreciation is computed using the straight-line method over the following estimated useful lives for items purchased over the \$1,500 capitalization threshold:

Building and improvements	5-39 years
Furniture, fixtures, and vehicles	5-20 years

Classification of Net Assets:

Contributions received are recorded as without donor restrictions and with donor restrictions depending on the existence and nature of donor restrictions.

Habitat reports information regarding its financial position and activities according to two classes of net assets.

<u>Net assets without donor restrictions</u> - represents those amounts that are available for use in carrying out the mission of Habitat. Habitat's policy is to record contributions and grants as without donor restrictions when it is expected the contributions and grants will be expended in the same year. Management and the board of directors, may at their discretion, designate funds for a specific purpose.

<u>Net assets with donor restrictions</u> - represents those amounts that are donor restricted for specific purposes or dependent on the passage of time. When a donor restriction expires, that is, when a stipulated time or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Other donor-imposed stipulations require that funds be maintained permanently by Habitat. Generally, the donors of these assets permit use of investment income for general or specific purposes.

Revenue from Contracts with Customers:

Revenue is earned from three types of contracts: grant administration, home sales, and ReStore. The length of the contracts varies but is typically less than one year. Revenue is recognized as follows.

Grant administration - revenue is recognized as the costs of administering the grant are incurred.

1. SIGNIFICANT ACCOUNTING PRINCIPLES AND POLICIES (Continued)

Revenue from Contracts with Customers (Continued):

<u>Home sales</u> - revenue is recognized at a point in time when the family purchasing the home has met all the requirements to purchase the home. Generally these requirements are met near closing of the home. Habitat has elected to use the closing of the home sale as the bench mark for recognizing revenue from the sale of the home.

<u>ReStore</u> - revenue is recognized at the time of sale. If inventory sold is later found to be defective the policy is to offer replacement inventory of equal value to the original sale. Habitat does not have a reserve account for returned items.

Advertising Costs:

Advertising costs are expensed when incurred. Advertising expenses were \$27,575 and \$35,119 in 2024 and 2023, respectively.

Income Taxes:

Habitat is as a tax-exempt non-profit organization under Section 501(c)(3) of the Internal Revenue Code. As a result, no provision for income tax is included in the financial statements.

Homes Under Construction Inventory:

Land acquired for homes along with materials, labor, supplies, services and other costs are recorded as construction in progress and expensed at the time ownership of the property transfers.

Inventory:

Habitat accepts contributions of used building materials. These contributed materials are reflected as donated inventory in the statement of financial position. Purchased inventory is stated as the lower of cost or net realizable value utilizing the first-in, first-out (FIFO) method.

Functional Expenses:

Expenses have been allocated to program, fundraising, and general and administrative based on relative utilization in the statement of functional expenses. The 10% de minimis rate has been elected for allocating indirect costs across all areas of Habitat and are also reflected in the statement of functional expenses.

Promises to Give:

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Unconditional promises to give that will be collected beyond one year are reported at the present value of the anticipated cash flows using the discount rate established at the date of the pledge. Conditional promises to give are recognized when the specified conditions are satisfied. Promises to give are reviewed periodically to determine their collectability and whether any promises should be charged off. At June 30, 2024 and 2023, substantially all promises to give are considered collectible, thus no allowance has been recorded. Bad debt expense for the years ended June 30, 2024 and 2023 were \$3,333 and \$6,497 respectively.

1. SIGNIFICANT ACCOUNTING PRINCIPLES AND POLICIES (Continued)

New Accounting Pronouncements:

ASU No. 2016-02 (effective fiscal year 2023)

In February of 2016, FASB issued ASU 2016-02, Leases (Topic 842), which supersedes existing guidance for accounting for leases under Topic 840, Leases. The FASB also subsequently issued additional ASUs, which amend and clarify Topic 842. Under Topic 842, a lessor records a lease as sales-type, direct-financing, or operating. A lease is a sales-type lease if any one of five criteria are met indicating that the lease effectively transfers control of the underlying asset to the lessee. If those five criteria are not met, but two additional criteria are both met, indicating that the lessor has transferred substantially all the risks and benefits of the underlying asset to the lessee, the lease is a direct-financing lease. All leases that are not sales-type or direct-financing leases are operating leases.

The Organization adopted Topic 842 using a retrospective method and therefore, the ASUs have been applied to all periods presented. The Organization elected the practical expedient that permitted the Organization to not reassess under the new standard the prior conclusions about lease identification, lease classification, and initial direct costs. The Organization has analyzed the provisions of FASB's ASU Topic 842, Leases, and for the year ended June 30, 2023, it was concluded that no changes were necessary to conform with the new standard because leases were for one year or less from the date of the balance sheet. During the year ended June 30, 2024, a multi-year lease was entered into and the required adjustments and disclosures were made as outlined in Topic 842.

ASU No. 2016-13 (effective fiscal year 2024)

In June 2016, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") No. 2016-13, Financial Instruments - Credit Losses ("ASC Topic 326"): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 revises the accounting requirements related to the measurement of credit losses and requires organizations to measure all expected credit losses for financial assets based on historical experience, current conditions, and reasonable and supportable forecasts about collectability. Assets must be presented in the financial statements at the net amount expected to be collected. During 2019, the FASB issued additional ASU's amending certain aspects of ASU 2016-13.

On July 1, 2023, Habitat adopted the new accounting standard and all of the related amendments using the modified retrospective method. Upon adoption of the standard on July 1, 2023, Habitat recorded a \$37,042 beginning balance to the allowance for credit losses from unrestricted net assets. Results for reporting periods beginning after July 1, 2023 are presented under ASC 326. The comparative information has not been restated and continues to be reported under the accounting standards in effect in those reporting periods.

2. REVENUE FROM CONTRACTS WITH CUSTOMERS

Habitat assists families that are financially stable to purchase homes, who would not qualify for financing on the open market. This is accomplished by participating in Rural Developments' Mutual Self-Help program and by leveraging the Habitat's assets to build homes and sell them to the family at cost. Habitat promotes volunteerism to help lower the costs of building homes. Families participating in the home ownership programs are required to meet volunteer and financial requirements in order to purchase a home. Habitat records cost associated with building homes as inventory until the home is sold. When the new homeowner assumes ownership of the home, the sale and associated costs of building the home are recognized on the statement of activities. Costs associated with the acquisition, development of lots, and home builds that do not add to the value of the end product are expensed in the period incurred as direct construction costs.

Families that participate in Rural Developments' Mutual Self-Help program are awarded funds directly from Rural Development to build their home. Habitat acts as custodian of these funds on behalf of the participant. Habitat receives these funds directly from Rural Development and directly pays for the materials and labor used to construct the home. The timing of the participating family receiving approval and receiving financial assistance does not always coincide with best build times for the climate. From time-to-time Habitat will pay costs up front after the family has been approved so the family can take advantage of good weather to build their home. Habitat is reimbursed for these costs when funds become available. The organization receives federal funds to providing technical and supervisory assistance to families participating in the Rural Development Self-Help program. Revenue is recognized as costs are incurred.

Habitat operates a ReStore where most merchandise is donated. Donations are monetized by selling the item out right in the store or by recycling. Revenue is recognized at the time of sale. If an item sold in the store is found to be defective after the sale the purchaser is given opportunity to exchange for a similarly valued item.

Contract revenue by source:

 2024		2023
\$ 1,335,050	\$	1,502,732
 483,659		375,824
1,818,709		1,878,556
 1,159,320		482,625
\$ 2,978,029	\$	2,361,181
\$	\$ 1,335,050 <u>483,659</u> 1,818,709 <u>1,159,320</u>	\$ 1,335,050 \$ <u>483,659</u> 1,818,709 <u>1,159,320</u>

2. REVENUE FROM CONTRACTS WITH CUSTOMERS (Continued)

Contract assets are as follows:

	 2024	 2023	 2022
Donated and purchased inventory (ReStore) Homes under construction inventory Land held for home construction	\$ 58,609 2,450,413 720,395	\$ 46,815 3,081,124 134,276	\$ 37,732 1,856,367
	\$ 3,229,417	\$ 3,262,215	\$ 1,894,099

There were 26 homes and 25 homes under construction in 2024 and 2023, respectively.

Contract liabilities are as follows:

	 2024 2023		2022		
Deferred revenue	\$ 129,000	\$	500,000	\$	_

Beginning and ending contact balances are as follows:

	2024		2023		 2022
Grants receivable	\$	67,300	\$	589,168	\$ 46,837
Contract assets	\$	3,229,417	\$	3,262,215	\$ 1,894,099
Contract liability	\$	129,000	\$	500,000	\$

3. AVAILABILITY AND LIQUIDITY

Management has identified the following assets as available for general operations at June 30:

	 2024	 2023
Financial assets at year end:		
Cash and cash equivalents	\$ 565,124	\$ 338,359
Grants receivable	67,300	589,168
Mortgages receivable, current	8,495	8,170
Promises to give current	6,477	5,250
Other receivables	12,062	29,332
Inventory, donated and purchased	58,609	 46,815
Financial assets available to meet general expenditures over the next		
twelve months.	\$ 718,067	\$ 1,017,094

3. AVAILABILITY AND LIQUIDITY (Continued)

Financial assets available for general expenditure include those without donor or other restrictions limiting their use within one year of the balance sheet date. In addition, Habitat receives contributions restricted by donors and grantors, and considers those restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

Cash balances are routinely monitored in light of projected cash needs and excess balances are transferred to a savings account, where they are managed to provide for short-term liquidity and to grow the fund's value over time.

Habitat has several lines of credit available that can be accessed for unanticipated needs or in the event of cash flow shortages. The lines of credit are described in Note 7.

4. FUNDS HELD AT THE MONTANA COMMUNITY FOUNDATION

The Montana Community Foundation held \$110,240 and \$93,808 as of June 30, 2024 and 2023, respectively, on behalf of Habitat. The Montana Community Foundation has been granted variance power over these assets. Accordingly, these are assets of the Montana Community Foundation whose earnings are to be used to support Habitat and are reported by Habitat as contribution revenue when received. The assets are not included in the accompanying financial statements. For the years ended June 30, 2024 and 2023, Habitat did not receive any distributed earnings for those years.

5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at June 30:

	 2024	 2023
Grants awarded for construction of homes or projects Promises to give	\$ 6,136	\$ 16,637 12,917
Total	\$ 6,136	\$ 29,554

Net assets released from restriction for the following purposes at June 30:

	2024			2023
Grants awarded for construction of homes or projects Promises to give	\$	793,502 18,536	\$	107,528 13,867
Total	\$	812,038	\$	121,395

6. LONG-TERM DEBT

Habitat had long-term debt at June 30, 2024 and 2023 as follows:

	2024	2023
Note payable to Valley Bank, due in monthly installments of \$1,339, including interest of 4.375% per annum through August 2036; secured by real estate property.	\$ 150,108	\$ 159,378
Note payable to Valley Bank, due in monthly installments of \$1,798, including interest of 5.250% per annum through March 2044; secured by real estate property. Was paid off early July 2023.	-	271,804
Note payable to Montana Board of Housing, due in monthly installments of \$429, including interest of 2% per annum through August 2049; secured by real estate property.	101,410	104,500
Note payable to Valley Bank of Helena, interest due in monthly installments beginning September 2022, interest rate of 4.890%, principal balance due August 2023. The terms of the loan were modified to a 25 year adjustable rate mortgage. Starting September 2023 monthly installments of \$11,274 are due with a fixed interest rate of 4.890%. Starting September 2028 the mortgage switches to an adjustable interest rate. The interest rate is calculated at the Federal Home Loan Bank of Des Moines Five Year Long-term Fixed-rate Advance index plus 2.500%. The minimum interest rate is set at 4.890% and the maximum at 8.890%. At the time the loan was modified the adjustable rate was calculated to be 6.990%. This note is secured by real estate property.	1,911,819	1,950,000
Note payable to Highland Meadows, LLC, interest due quarterly starting May 2023 with a lump sum payment in March 2024, interest rate of 3%. This note is secured by real estate property.		420,000
	2,163,337	2,905,682
Less: Unamortized debt issuance costs	(2,613)	(2,836)
	2,160,724	2,902,846
Less: current portion	(55,517)	(481,223)
	<u>\$ 2,105,207</u>	\$ 2,421,623

Amortization of the debt issuance costs is reported as interest expense in the statements of activities.

6. LONG-TERM DEBT (Continued)

Future maturities of the long-term debt are as follows:

2025	\$ 55,517
2026	57,979
2027	60,729
2028	63,464
2029	57,581
Thereafter	1,868,067

\$ 2,163,337

7. LINE OF CREDIT

Habitat's lines of credit are as follows:

	2024	2023
Valley Bank Line of credit with \$1,676,677 limit and 5.25% interest rate. Expires May 2024.	\$-	\$ 467,644
Valley Bank Line of credit with \$332,470 limit and 4.25% interest rate. Expires June 2023.	-	331,773
Stockman Bank with \$1,477,506 limit and 5.50% interest rate. Expires November 2024.	1,227,629	554,682
Valley Bank of Helena with \$337,500 limit and 6.50% interest rate. Expiration date were extended from June 2024 to October 2024.	55,651	333,903
NeighborWorks Montana with \$210,000 limit and 6.50% interest rate. Expires November 2024.	111,923	
Total	\$ 1,395,203	\$ 1,688,002

8. LEASES

Habitat leases office space. Agreements are assessed whether an arrangement qualifies as a lease (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception and only reassesses its determination if the terms and conditions of the arrangement are changed. Leases with an initial term of 12 months or less are not recorded on the statement of financial position. Lease expense is recognized for these leases on a straight-line basis over the terms of the lease.

Habitat uses the risk-free discount rate at the commencement date of each lease in determining the present value of the lease payments in accordance with it policy. The weighted average operating lease term was 4.84 and zero years for the years ended June 30, 2024 and 2023, respectively. The weighted average discount rate for operating leases was 5.43% and 0.00% for the year ended June 30, 2024 and 2023, respectively.

Additional information about Habitat's leases are as follows:

		2024		2023
Lease costs (included in operating expenses)				
Operating lease costs	\$	9,481	\$	-
Short-term lease costs		29,980		40,118
Total lease costs	<u>\$</u>	39,461	\$	40,118

Maturities of finance lease liabilities are as follows for the years ending June 30:

2025	\$ 39,600
2026	39,600
2027	39,600
2028	39,600
2029	 33,000
Total lease payments	191,400
Interest	 (22,790)
Present value of lease liabilities	\$ 168,610

9. RELATED PARTY TRANSACTIONS

Habitat interacts with Habitat International in various financial transactions. Habitat tithes a portion of certain general cash contributions to Habitat International for use in global operations. For the years ended June 30, 2024 and 2023, Habitat's tithing expenses were \$10,000 and \$0, respectively.

During the years ended June 30, 2024 and 2023, Habitat received contributions of \$5,870 and \$6,734, respectively, from various board members.

10. CONTRIBUTED SERVICES

Contributed service revenue results under GAAP when contributions create or enhance nonfinancial assets or when specialized skills are provided by individuals possessing those skills that would typically need to be purchased if not provided by contribution. For the years ended June 30, 2024 and 2023, Habitat's contributed service revenues were \$36,236 and \$56,696, respectively.

Individuals and organizations contributed 7,869 and 4,061 hours to assist in the construction of partner homes during the years ended June 30, 2024 and 2023. These in-kind contributions do not meet GAAP standards for recognition and therefore are not included in the financial statements.

11. CONTRIBUTED NONFINANCIAL ASSETS

Habitat received contributions of nonfinancial assets from various sources that are recorded as revenue when they are received and expenses when they are used in the statement of activities. Below is a description of different types of nonfinancial assets received.

- Habitat operates a thrift store which receives donated merchandise. These donations are monetized by either selling the item out right or by recycling. The store aims to turn over donated inventory within one month. Inventory is valued at the time of sale. The proceeds are not restricted and are used to promote and construct partner family homes.
- Suppliers and contractors from time to time donate materials to construct partner family homes. The supplier or contractor communicates their intention to donate by invoicing the project and indicating the portion of the invoice they are donating. These donations are valued at the time of donation and the donation becomes part of the construction costs of the home it is benefiting.
- Real estate donations require an appraisal and are valued at the appraisal price. How the real estate is used is determined on a case-by-case basis. Homes that can be repaired to the standard set for partner families are placed in the partner family home program, repaired, and sold to a partner family. If it is determined that it would be more advantageous to sell the property, it is sold on the open market and proceeds are used to benefit the partner family program.

For the year ended June 30, 2024 and 2023, contributed nonfinancial assets recognized within the statement of activities include:

	 2024	2023		
Restore Building materials	\$ 483,659 36,236	\$	375,824 56,696	
Total	\$ 519,895	\$	432,520	

12. MORTGAGES RECEIVABLE, DISCOUNT AND SUPPLEMENTAL MORTGAGES, AND ALLOWANCE FOR CREDIT LOSSES

When Habitat transfers ownership of a home to a partner family, Habitat may finance the purchase at the home's appraised value, or it may assist the family in applying for a traditional mortgage with a local financial institution. The first mortgage is a note for the cost of building the home with payments due monthly. The terms of the first mortgage vary depending on the amount of the mortgage and the partner family's ability to pay and are secured by the home and land. Mortgages held by Habitat are interest free and currently have terms ranging from 4 to 35 years with the longest mortgage maturing in October 2054. Monthly payments range from \$442 to \$811.

The first mortgages held by Habitat are valued in the financial statements at fair value. Fair value is determined annually by discounting the face amount of the mortgage using the rate established by Habitat International at the time of the mortgage origination (level 2 input). Discount rates are established each year for sales that occur in that fiscal year. The discount is amortized over the life of each mortgage individually.

To provide assistance to families in keeping monthly payments within a required percentage of income, Habitat often takes a second mortgage on a family property at the time of closing, whether the mortgage is held by Habitat or another lender. The second mortgage serves to fill the gap between the appraised value of the home and the first mortgage balance as determined based on the family's ability to pay. Some second mortgages are forgiven over time.

Second mortgages come due for payment in full if a home is sold prior to forgiveness, default, transfer of title, refinancing of the first mortgage by a third-party lender (if a Habitat-financed mortgage), or payment of the first mortgage in full. Second mortgages are reported as in-kind partner family assistance grants and are considered a program expense by Habitat. For the year ended June 30, 2024 and June 30, 2023, Habitat did not provide in-kind partner family grants.

None of these supplemental mortgages are reported in the financial statements because collection is uncertain and no estimate of future payments is available. At June 30, 2024 and 2023, Habitat held second mortgages on two properties.

In accordance with its policies, no provision for loan losses has been provided because Habitat is a secured creditor and the fair value of the homes exceeds that of the related mortgage note balances.

The following schedule summarizes the payment status of mortgages receivable at June 30:

	2		2023		
	Number of		Number of		
	Loans	Loan Amou	unt Loans	Lo	an Amount
Current	3	\$ 161,69	97 3	\$	169,470
30 days past due	0		- 0		-
31-60 days past due	0		- 0		-
More than 60 days past due	0		- 0		
Total gross	3	161,69	97 <u>3</u>	=	169,470
Allowance for credit losses		(33,63	<u>38)</u>		
Totals		<u>\$ 128,05</u>	<u>59</u>	\$	169,470

12. MORTGAGES RECEIVABLE, DISCOUNT AND SUPPLEMENTAL MORTGAGES (Continued)

The following summarizes the activity in the mortgage accounts for the year ended June 30:

	Du	e 1 Year]	Due 2-25 Years]	Discount	llowance or Credit Loss	Fa	air Value
Beginning balance July 1, 2023	\$	8,170	\$	161,300	\$	(81,873)	\$ -	\$	87,597
Payments received		(7,773)		-		-	-		(7,773)
Transfer to current		8,098		(8,098)		-	-		-
Loan delinquency forgiven		-		-		-	-		-
Implement ASU No. 2016-13		-		-		-	(37,042)		-
Change in credit loss		-		-		-	3,404		-
Discount amortized						4,368	 		4,368
Ending balance June 30, 2024	\$	8,495	\$	153,202	\$	(77,505)	\$ (33,638)	\$	84,192

	Due	e 1 Year	I 	Due 2-26 Years	_1	Discount	for	lowance Credit Loss	Fa	ir Value
Beginning balance July 1, 2022	\$	7,730	\$	170,309	\$	(86,241)	\$	-	\$	91,798
Payments received		(8,569)		-		_		-		(8,569)
Transfer to current		9,009		(9,009)		-		-		-
Loan delinquency forgiven		-		-		-		-		-
Discount amortized	_	-		-		4,368		-		4,368
Ending balance June 30, 2023	\$	8,170	\$	161,300	\$	(81,873)	\$	-	\$	87,597

The allowance for credit losses is a valuation account that is deducted from, or added to, the mortgage receivable amortized cost basis to present the net amount expected to be collected from mortgages receivable. Receivables are charged off against the allowance when management believes the uncollectibility of a receivable balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

Management estimates the allowance balance using discounted cash flows and relevant available information from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts.

13. PROMISES TO GIVE

Unconditional promises to give are as follows:

		2024	2023	
Unconditional promises to give before amortized discount	\$,	-	917
Less: amortized discount		(234)		(72)
Net unconditional promises to give		14,903	7,	845
Less: current portion		(6,477)	(5,2	250)
Long-term	<u>\$</u>	8,426	<u>\$ 2,5</u>	<u>595</u>
Amounts due in:				
2025	\$	6,477		
2026		5,842		
2027		1,611		
2028		973		
Total	\$	14,903		

The discount rate used was 1.38% at June 30, 2024 and 2023.

Habitat was awarded the following federal grants from Rural Development. These grants are considered a conditional promise to give. Revenue is recognized with grant conditions are met, by incurring allowable expenditures for the specified purpose, in compliance with grant conditions. Each grant is spendable over a two year period.

- Grant agreement dated September 2022 for \$637,360.
- Grant agreement dated November 2023 for \$345,000.
- Grant agreement dated March 2024 for \$737,120.

As June 30, 2024 and 2023, approximately \$704,660 and \$377,690 of these grants had been earned and \$1,014,820 and \$303,400 were available to be spent, respectively.

14. ADMINISTRATION OF SECTION 523, MUTUAL SELF-HELP PROGRAM, INCLUDING SECTION 502 LOANS

As part of the duties of administering the Section 523, Mutual Self-Help Program, Helena Area Habitat for Humanity manages a custodial bank account for all participants from which each individual participant's construction costs are paid and into which loan proceeds are deposited. Each individual participant's construction costs and loan balances are maintained outside of Helena Area Habitat for Humanity's books. However, the total of the custodial account is included on the balance sheet of Helena Area Habitat for Humanity as reserved cash offset by the trust fund liability. Helena Area Habitat for Humanity's personnel prepare the checks, which can be written only for construction-related costs and require the signatures of two authorized representatives of the organization. All invoices are reviewed and approved by the construction supervisor and program manager, who also assign the expense to the applicable house. At monthly meetings between the construction supervisor, the program manager/502 bookkeeper, and the participating borrowers, each participant's construction expenses and loan draws are reviewed with them individually. As part of our audit, the files for two participants were examined (total participants for the year were eleven) and reviewed in detail. The bank reconciliation and disbursements were tested for propriety. Selected draw requests were traced from the request to the bank deposit. Selected checks were traced to supporting documents. We found no exceptions to the compliance requirement.

15. SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 11, 2024, the date on which the financial statements were available to be issued.

- The following properties were sold:
 - ° 7/9/2024 2901 Elderberry unit 6 was sold for \$236,000
 - ° 7/9/2024 2901 Elderberry unit 3 was sold for \$246,000
 - ° 9/10/2024 2901 Elderberry units 1, 2, 7, and 8 were sold for \$647,408

\$970,384.47 of these funds were used to pay down a line of credit held by Stockman Bank. This reduced the balance to \$257,245.

- 7/9/2024 a grant of \$50,000 was received for the Critical Home Repair program.
- 7/26/2024 equipment (Telehandler) was sold for \$26,000.
- 7/5/2024 received a \$46,798 draw on the NeighborWorks Montana line of credit.
- 9/5/2024 established Eleanor Development Corp, a wholly-owned subsidiary. The Articles of Incorporation were certified by the Montana Secretary of State.

SINGLE AUDIT SECTION

/////JCCS

ACCOUNTING AUDIT TAX EMPLOYEE BENEFITS SPECIALIZED SERVICES

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors and Management Helena Area Habitat for Humanity Helena, MT

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Helena Area Habitat for Humanity (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Helena Area Habitat for Humanity's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Helena Area Habitat for Humanity's internal control. Accordingly, we do not express an opinion on the effectiveness of Helena Area Habitat for Humanity's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control such that there is not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses or significant deficiency may exist that were not identified.

3060 Cabernet Dr. Suite 2 / Helena, MT 59601

To the Board of Directors and Management Helena Area Habitat for Humanity

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Helena Area Habitat for Humanity's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Junkermier, Clark, Campanella, Stevens, P.C. Great Falls, Montana October 11, 2024



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ACCOUNTING AUDIT TAX EMPLOYEE BENEFITS SPECIALIZED SERVICES

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors and Management Helena Area Habitat for Humanity Helena, MT

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Helena Area Habitat for Humanity's compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of Helena Area Habitat for Humanity's major federal programs for the year ended June 30, 2024. Helena Area Habitat for Humanity's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, Helena Area Habitat for Humanity complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Helena Area Habitat for Humanity and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Helena Area Habitat for Humanity's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Helena Area Habitat for Humanity's federal programs.

3060 Cabernet Dr. Suite 2 / Helena, MT 59601

To the Board of Directors and Management Helena Area Habitat for Humanity

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Helena Area Habitat for Humanity's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirement referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Helena Area Habitat for Humanity's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Helena Area Habitat for Humanity's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Helena Area Habitat for Humanity's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Helena Area Habitat for Humanity's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Junkermier, Clark, Campanella, Stevens, P.C.

Helena, Montana October 11, 2024



HELENA AREA HABITAT FOR HUMANITY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended June 30, 2024

FEDERAL GRANTOR/PASS-THROUGH GRANTOR/PROGRAM TITLE	ALN	Contract Number	Expenditures	Passed Through to <u>Subrecipients</u>	
U.S. Department of Agriculture Montana Rural Development (USDA)					
Rural Self-Help Housing Technical Assistance	10.420	31-025-81-0476317	\$ 428,219	\$ -	
Very Low-Income Housing Repair Loans and Grants	10.417	31-025-81-0476317	33,091	ф 	
Total U.S. Department of Agriculture			461,310		
U.S Department of the Treasury Passed through Lewis and Clark County, Montana					
Coronavirus State and Local Fiscal Recovery Funds	21.027	SLFRP4035	470,085		
Total U.S. Department of the Treasury			470,085		
Total federal awards			<u>\$ 931,395</u>	<u>\$ </u>	

HELENA AREA HABITAT FOR HUMANITY NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended June 30, 2024

1. GENERAL

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal awards activity of Helena Area Habitat for Humanity under programs of the federal government for the year ended June 30, 2024. The information in this Schedule is presented in accordance with requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal awards* (Uniform Guidance). Because the Schedule presents only a select portion of the operations of Helena Area Habitat for Humanity, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Helena Area Habitat for Humanity.

2. BASIS OF ACCOUNTING

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

3. INDIRECT COST RATE

Helena Area Habitat for Humanity has elected to use the 10-percent de minimis indirect cost rate allowed under Uniform Guidance.

HELENA AREA HABITAT FOR HUMANITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the Year Ended June 30, 2024

A. SUMMARY OF AUDITORS' RESULTS

- 1. The auditors' report expresses an unmodified opinion on the financial statements of Helena Area Habitat for Humanity.
- 2. No significant deficiencies relating to the audit of the financial statements are reported in the Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
- 3. No instances of noncompliance material to the financial statements of Helena Area Habitat for Humanity, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. No significant deficiencies relating to the audit of the major federal award programs are reported in the Independent Auditors' Report on Compliance with Requirements that Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance in Accordance with the Uniform Guidance.
- 5. The auditors' report on compliance for the major federal award programs for Helena Area Habitat for Humanity expresses an unmodified opinion.
- 6. There are no audit findings relative to the major federal award programs required to be reported in accordance with the Uniform Guidance Section 200.516 in Part III of this schedule.
- 7. The program tested as a major program is as follows:

Coronavirus State and Local Fiscal Recovery Funds, ALN #21.027

- 8. The threshold for distinguishing Type A and B programs was \$750,000.
- 9. Helena Area Habitat for Humanity did not qualify as a low-risk auditee.

B. FINDINGS - FINANCIAL STATEMENT AUDIT

No findings were noted during the audit.

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL PROGRAM AWARD AUDIT

No findings or questioned costs were noted during the audit.

HELENA AREA HABITAT FOR HUMANITY SCHEDULE OF FINDINGS AND RESPONSES (CONTINUED) For the Year Ended June 30, 2024

The following is a schedule of findings and the implementation status of those findings which arose during the audit for the year ending June 30, 2023:

2023-001 Grant Revenue Recognition Timing

Condition and Criteria:

Habitat entered into a grant agreement with a local government where \$500,000 in grant funds would be passed through to Habitat to purchase land to be developed into affordable housing. Prior to year end Habitat received authorization to bill the local government in full for the grant funds. Habitat did not close on the property until after the end of the year. The full \$500,000 was recognized as revenue in the June 30, 2023 fiscal year.

Revenue should be recognized when the performance obligation has been met. In this case the performance obligation, the purchase of the land, was not completed until after year end. Grant revenue from this transaction should have been recognized in the June 30, 2024 fiscal year when the performance obligation was completed.

Status: Resolved.